

Channel Partner Program

Empowering Partners. Driving Business Growth.

Trusted advisors and technology consultants choose to partner with CyberlinkASP for our expertise in cloud, cybersecurity, virtual desktop, IT outsourcing, and business continuity solutions. Our channel-first approach ensures seamless collaboration, backed by a dedicated Channel Team and streamlined processes designed for partner success.

Overview

Dedicated Channel Manager - Your primary point of contact for all channel-related matters, ensuring seamless communication and coordination.

Revenue Opportunity - Competitive margins, recurring revenue, and growth incentives—with a commitment to on-time, accurate commission payments you can count on.

Engagement - CyberlinkASP respects the partner's ownership of the client relationship, maintaining transparent communication with the end client by copying in partners and seeking their approval before any direct engagement.

Key Points



Rapid Response: Opportunities are addressed within 24 hours, ensuring fast qualification and maximum efficiency for our partners.



Partner Education: Access to educational resources specifically designed for partners.



Partner-Centered Approach: CyberlinkASP is committed to understanding your business, ensuring alignment with your goals for growth and success.



Trusted Advisor Support: A drive to help our partners succeed as trusted advisors to their clients.



Marketing Resources & Co-Branding: Boost visibility and drive leads with ready-to-use campaigns, co-branded materials, and demand-generation tools.

Primary Solutions

CyberlinkASP brings over two decades of expertise in cloud computing and IT services, delivering unmatched reliability with 99.99% uptime.

Our commitment to excellence is reinforced by our 24/7 customer support, ensuring clients receive assistance whenever necessary.

Solutions:

- IT Outsourcing
- Virtual Desktop
- Cybersecurity
- Cloud
- Business Continuity / Disaster Recovery
- Application Hosting

Interested in learning more about our Channel Partner Program?

Agents and technology consultants partner with CyberlinkASP to leverage our expertise in cloud and IT solutions. As a trusted advisor, we help partners deliver advanced, secure, and scalable technology solutions to their clients.

Contact us at channel@cyberlinkasp.com