# Cyberlink ASP

# **Channel Partner Program**

**Empowering Partners. Driving Business Growth.** 

Trusted advisors and technology consultants choose to partner with CyberlinkASP for our expertise in cloud, cybersecurity, virtual desktop, IT outsourcing, and business continuity solutions. Our channel-first approach ensures seamless collaboration, backed by a dedicated Channel Team and streamlined processes designed for partner success.

## **Overview**

**Dedicated Channel Manager -** Your primary point of contact for all channel-related matters, ensuring seamless communication and coordination.

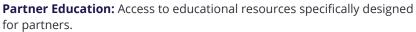
**Revenue Opportunity -** Competitive margins, recurring revenue, and growth incentives—with a commitment to on-time, accurate commission payments you can count on.

**Engagement -** CyberlinkASP respects the partner's ownership of the client relationship, maintaining transparent communication with the end client by copying in partners and seeking their approval before any direct engagement.

# **Key Points**



**Rapid Response:** Opportunities are addressed within 24 hours, ensuring fast qualification and maximum efficiency for our partners.



**Partner-Centered Approach:** CyberlinkASP is committed to understanding your business, ensuring alignment with your goals for growth and success.



**Trusted Advisor Support:** A drive to help our partners succeed as trusted advisors to their clients.



**Marketing Resources & Co-Branding:** Boost visibility and drive leads with ready-to-use campaigns, co-branded materials, and demand-generation tools.

### **Primary Solutions**

CyberlinkASP brings over two decades of expertise in cloud computing and IT services, delivering unmatched reliability with 99.99% uptime.

Our commitment to excellence is reinforced by our 24/7 customer support, ensuring clients receive assistance whenever necessary.

#### Solutions:

- IT Outsourcing
- Virtual Desktop
- Cybersecurity
- Cloud
- Business Continuity / Disaster Recovery
- Application Hosting

### Interested in learning more about our Channel Partner Program?

Agents and technology consultants partner with CyberlinkASP to leverage our expertise in cloud and IT solutions. As a trusted advisor, we help partners deliver advanced, secure, and scalable technology solutions to their clients.

Contact us at <a href="mailto:channel@cyberlinkasp.com">contact</a>